

## TAKE OFF AND ESTIMATING SERVICE INFORMATION

- Why:
- ◆ You have lots of plans to estimate but not enough time
  - ◆ You are not comfortable or set up for all the digital plans that come your way
  - ◆ You need to hire an estimator but don't have enough cash flow (or can't find a good one)
- What:
- ◆ Evergreen Technology will do the take off and calculate a complete estimate for you
  - ◆ We include a proposal sheet you can submit to your contractor
  - ◆ We include a field budget sheet you can give to your foreman in the field
- How:
- ◆ You send us digital plans via email or on CD
  - ◆ We do the take off using PlanSwift Take Off Software (See sample next page)
  - ◆ PlanSwift file is highlighted. You review to see everything is measured – nothing is missed
  - ◆ We export to our Evergreen Technology custom Excel worksheet
  - ◆ The Excel worksheet gives you the pricing and breakdown (See sample next page)
  - ◆ You review the Excel worksheet and edit to fit your desired price
- Cost:
- ◆ Current introductory rate is \$50 per hour. We always round time in your favor.
  - ◆ Hours range from as little as 2 hours up to 10 (average). Look at this chart:

Project Type	Bid Amount	Hours	Client Paid
Large Winery Project	\$336,000	10	\$500
Community Gymnasium	\$128,000	6.5	\$325
Restaurant	\$45,000	4.5	\$225
4 store tenant improvement	\$38,000	4.0	\$200
Medium size custom home	\$14,000	3.0	\$150

- ◆ If you provide a scope of work, the cost goes down (takes us less time to research)
  - ◆ As you can see, the cost is far less than an estimator's salary.
- Plus:
- ◆ You only pay for time we actually work. Exact time and records sent with our invoice.
  - ◆ When work slows down, you don't have an estimator salary to worry about.
  - ◆ Our system is literally 3 times faster than any other system available saving you time & \$
  - ◆ After you take a few minutes to review and send, you can literally do twice the estimates
  - ◆ Twice the estimates means you can make twice the sales
- Need:
- ◆ To get everything going for you, you will need to purchase PlanSwift THROUGH US!
  - ◆ Cost of PlanSwift is currently \$1,166.00 one time purchase (this is our hub & is required)
  - ◆ We will send you "Estimate Request" forms. All you do is fill out the form and fax it to us
  - ◆ You decide to send us the scope of work (save time) or have us extract it (takes more time)
  - ◆ When we receive the fax, we will let you know if our schedule can meet your bid date
  - ◆ We will call you with questions (if any) to clarify the scope of work for accuracy
  - ◆ We do the work, send you the PlanSwift file and the Excel Estimate file
  - ◆ You review the estimate, edit as needed then submit your bid to the contractor
  - ◆ We send you a bill, you smile very big at how little it cost and pay the bill with enthusiasm

**SAVE TIME - SAVE MONEY - DOUBLE YOUR ESTIMATES - DOUBLE YOUR SALES**

**Call now to get set up with our services: (800) 697-5413**

